

## Sales Graduate Program 2026

### Launch Your Sales Career in Tech with Boxfusion (Midrand | Hybrid | 24-Month Program)

Are you a driven, energetic, and tech-curious graduate looking to kick-start your career in the software industry?

Do you want to learn how to sell powerful digital solutions to government and enterprise customers, build strong client relationships, and become an expert in product demonstrations, pricing, and customer engagement?

Boxfusion is recruiting for our 2026 Sales Graduate Program — a 24-month development journey designed to grow future Business Development professionals.

### What the Program Offers

As a Sales Graduate, you will join a structured growth program designed to transform you into a confident, capable **Junior Sales Administrator** and future **BDM Associate**.

You'll gain hands-on experience in:

- Sales administration and accurate quote preparation
- Product mastery across all Boxfusion solutions
- Conducting demos (introductory → real client demos)
- Pricing, costing, and financial modelling
- Customer communication & expectation management
- Partner program support and onboarding
- Government procurement, transversal contracts & POPIA basics
- Cross-team collaboration with Projects, Finance, Product & Support
- Professionalism, EQ, personal brand, and career readiness

You'll work closely with senior BDMs and be coached every month to build confidence, capability, and client-facing excellence.

### Who We're Looking For

We want graduates who are:

- Curious, ambitious, and eager to learn
- Confident communicators
- Professional, well-presented, and reliable
- Excited about technology and working with clients
- Strong problem-solvers with great energy
- Able to work under pressure and think on their feet
- Team players with a positive attitude

### Minimum Requirements

Recently completed degree or diploma in:

- Sales, Marketing, Business, Commerce, IT, Information Systems, Industrial Psychology, or similar.
- Strong communication (verbal & written)

Intermediate Excel skills  
Comfortable presenting and speaking to people  
Driver's license (advantageous)  
Ability to travel when needed  
Clear background and reference checks

### **Program Structure**

**Duration:** 24 Months

**Location:** Midrand (Hybrid)

#### **Phases:**

Phase 1 (0–6 months): Foundations, professionalism, product basics

Phase 2 (6–12 months): Pricing, quoting, partner support, early demos

Phase 3 (12–18 months): Advanced demos, client management

Phase 4 (18–24 months): Full independence and capstone project

**Permanent placement opportunities** are available.

### **What You'll Gain**

Real-world client experience  
Deep understanding of government and tech ecosystems  
Business, financial, and sales skills  
Presentation & demo confidence  
Personal brand & professionalism coaching  
Mentorship from senior sales leaders  
Exposure to multiple departments  
A competitive advantage in the tech sales industry

### **Why Boxfusion?**

Boxfusion is one of South Africa's leading Government digital transformation innovators.  
We build impactful digital solutions that improve service delivery for millions of South Africans.

You'll be part of a vibrant, passionate, and high-performance culture where innovation, learning, and growth are part of everyday work.

### **How to Apply**

Submit your CV, academic transcript, complete the assessments, and a short motivation telling us why you want to join the program. Only successful candidates will be contacted.

Start your career with purpose. Grow into a future BDM, Sales Leader, or Pre-Sales Specialist.

Apply today and become part of the Boxfusion story.

- Assessments: <https://app.testgorilla.com/s/5w4q8jll>